

Put the prices side by side.

Ask each company for the same details. Keep unanswered questions visible.
Type in a compatible PDF reader or print. Your completed copy stays with you.

DETAIL TO COMPARE	OFFER A	OFFER B
Company and proposal date		
PPA, lease, loan or cash purchase		
Itemized cash purchase price, if applicable		
Financed amount, including fees, if applicable		
Upfront payment and other initial charges		
Starting payment or PPA rate per kWh		
Later payments, annual increases and prepayment assumptions		
Full contract term and payment schedule		

Compare total obligations, not just the first payment. Ask for the full contract.
An information request is not financing approval. Check the actual offer's requirements.

Check the rest of the agreement.

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DETAIL TO COMPARE	OFFER A	OFFER B
Utility charges you expect to keep paying		
Production, usage and utility-rate assumptions		
Who decides eligibility? Soft or hard credit inquiry, and when?		
Incentive assumptions, eligibility and who receives them		
Maintenance, repairs and production obligations		
Roof work, panel removal and reinstallation costs		
Home-sale transfer, buyer requirements, payoff or buyout		
Cancellation rights and end-of-term choices		

For new property placed in service after Dec. 31, 2025, the homeowner section 25D federal credit is unavailable. Check other incentive assumptions separately with current sources.